



## OUR MISSION

IS TO FEED HUNGRY PEOPLE &  
WORK TO SOLVE HUNGER ISSUES  
IN THE COMMUNITIES WE SERVE

## 96 CENTS

OF EVERY DONATED DOLLAR GOES  
DIRECTLY TO FEEDING PROGRAMS

## 46 COUNTIES

SERVED IN MIDDLE  
& WEST TENNESSEE

## 600,000+

INDIVIDUALS SERVED ANNUALLY

## 15 MILLION

MEALS DISTRIBUTED

## 400+

COMMUNITY FOOD PARTNER  
AGENCIES SUPPORTED



**SECOND HARVEST  
FOOD BANK**

of MIDDLE TENNESSEE

*Feeding Hope™*

ANNUAL REPORT 2010-2011

# A LETTER FROM THE BOARD CHAIR & PRESIDENT & CEO

Dear Friends,

The past four years have been tough, yet inspiring. Never in our history have we experienced so great a need among families, children and seniors seeking food assistance—many for the first time. According to the new study, *Food Banks: Hunger's New Staple*, families are using pantries not only to meet temporary, acute needs, but also as a long-term resource to supplement ongoing monthly shortfalls in food.

In Tennessee, 17 percent of the population and 27 percent of children are at risk of hunger. The weight of the recession, disasters like floods and tornadoes, rising food and fuel costs, a jobless recovery, and escalating medical costs have taken their toll on a large portion of Americans who look a lot like you and me.

Thanks to the generous support of our committed food and financial donors and volunteers, Second Harvest continues to rise to the challenge of feeding more people in the 46 counties we serve. During FY10/11, Second Harvest distributed 15 million meals throughout the 22,000 square miles of our 46-county service area.

**17% OF  
TENNESSEANS  
ARE AT RISK  
OF HUNGER**

We must do more—and the time is now. Our vision of creating a Hunger-Free Tennessee is more important now than ever. Not only must we get more food on the tables of those in need, but also we must bring in more nutritious food and funds for our programs. We must increase agency capacity and invest in technology that will help Second Harvest and our partner agencies maximize efficiencies and expand programs. We must mobilize the community through collaboration, advocacy and volunteerism.

We cannot do this without you. Your continued partnership is critical to our mission of feeding hungry people and working to solve hunger issues in the communities we serve. We look forward to working with you in the future as we serve more than 1 million individuals in Tennessee who do not know where they will find their next meal.

Together, we can fight hunger and feed hope.

Sincerely,

Joseph Ivey  
FY10/11 Board Chair

Jayne Day  
President & CEO

## PROGRAMS

### COMMUNITY PARTNER AGENCIES

The food bank distributes food and other products to more than 400 community partner agencies in 46 counties in Middle and West Tennessee. Partners include food pantries, soup kitchens, shelters, childcare facilities, senior centers, group homes and enrichment centers.

### EMERGENCY FOOD BOX PROGRAM

The food bank distributes emergency food assistance to more than 60,000 individuals in Davidson County through 17 partner agency locations. The food box provides two to three days of staple food items based on the number of people in the household.

### MOBILE PANTRY

The food bank partners with groups and individuals to distribute food directly to individuals and families in need during a large-scale one-day distribution. A typical mobile pantry provides one to two weeks of groceries to approximately 200 families.

### KID'S CAFE

Kid's Cafe provides free meals, snacks and nutrition education to at-risk children through a variety of community programs both during and after school and in the summer months.

### BACKPACK PROGRAM

The Backpack program provides easy-to-prepare food to at-risk children on the weekends and school breaks when other resources are not available.



**27% OF CHILDREN  
IN TENNESSEE  
GO TO BED HUNGRY**

### MIDDLE TENNESSEE'S TABLE

The food bank rescues, sorts and distributes frozen meat, dairy, produce and dry groceries from more than 200 grocery stores and food donors.

### SENIOR NUTRITION PROGRAM

The Senior Nutrition Program, presented by Jackson National Life, provides easy-to-prepare food to low-income seniors on a weekly basis.

### PROJECT PRESERVE®

Project Preserve® leverages economies of scale, manufacturing and logistics expertise to provide a comprehensive co-op and manufacturing program to our partner agencies and the Feeding America Network of Food Banks. The manufacturing operation enables the food bank to produce boil-in-a-bag and tray-pack meals and assemble custom disaster relief and feeding program products.

### CULINARY ARTS CENTER

The state-of-the-art food preparation facility is used for food safety education, culinary demonstrations and classes, and catering, and it's also home to First Harvest Cafe each Wednesday (\$8/person) and Friday (\$12/person) from 11 a.m. to 1 p.m.



**30% OF OUR CLIENTS  
HAVE ONE OR MORE WORKING  
ADULTS IN THE HOUSEHOLD**

To learn more about our programs and how you can help create a Hunger-Free Tennessee,

visit [www.secondharvestmidtn.org](http://www.secondharvestmidtn.org).

# STATEMENT OF ACTIVITIES FOR THE YEAR ENDED 2011

## REVENUES - PROJECT PRESERVE®

	UNRESTRICTED	RESTRICTED	TOTALS
SALES TO OUT-OF-AREA AGENCIES	26,382,184	--	26,382,184
SALES TO LOCAL AGENCIES	1,356,295	--	1,356,295
DONATED FOOD AND SERVICES	204,461	--	204,461
<b>TOTAL REVENUES - PROJECT PRESERVE®</b>	<b>27,942,940</b>	<b>--</b>	<b>27,942,940</b>
<b>DIRECT COSTS - PROJECT PRESERVE®</b>	<b>26,862,042</b>	<b>--</b>	<b>26,862,042</b>
<b>REVENUES IN EXCESS OF EXPENSES - PROJECT PRESERVE®</b>	<b>1,080,898</b>	<b>--</b>	<b>1,080,898</b>

## SUPPORT AND REVENUE

DONATED FOOD	15,801,333	--	15,801,333
CONTRIBUTIONS	3,369,038	1,984,903	5,353,941
FEDERAL AND STATE GRANT AWARDS	2,724,970	--	2,724,970
SHARED MAINTENANCE FEES	555,928	--	555,928
CULINARY ARTS SALES	166,076	--	166,076
SPECIAL EVENTS AND ACTIVITIES, NET	513,424	--	513,424
INVESTMENT INCOME	403,791	--	403,791
OTHER INCOME	244,197	--	244,197
REDUCTION OF TEMPORARILY RESTRICTED PLEDGE RECEIVABLE DUE TO CHANGE IN INTENT OF DONOR	--	(786,184)	(786,184)
NET ASSETS RELEASED IN SATISFACTION OF PROGRAM RESTRICTIONS	2,588,617	(2,588,617)	--
<b>TOTAL SUPPORT AND REVENUES</b>	<b>26,367,374</b>	<b>(1,389,898)</b>	<b>24,977,476</b>

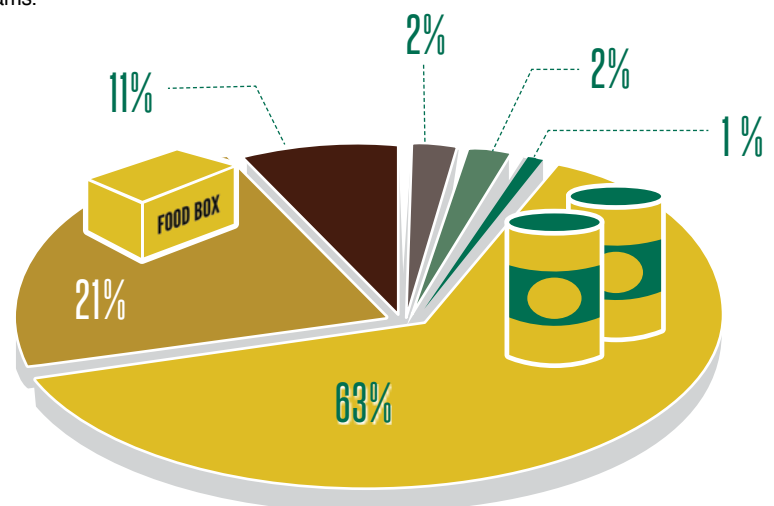
## EXPENSES

EMERGENCY FOOD BOX	3,961,261	--	3,961,261
COMMUNITY FOOD PARTNERS	18,190,381	--	18,190,381
CHILDREN'S PROGRAMS	2,754,040	--	2,754,040
CULINARY ARTS PROGRAM	311,207	--	311,207
<b>TOTAL PROGRAM SERVICES EXPENSES</b>	<b>25,216,889</b>	<b>--</b>	<b>25,216,889</b>
MANAGEMENT AND GENERAL	842,564	--	842,564
FUNDRAISING	1,453,191	--	1,453,191
<b>TOTAL SUPPORTING SERVICES EXPENSES</b>	<b>2,295,755</b>	<b>--</b>	<b>2,295,755</b>
<b>TOTAL EXPENSES</b>	<b>27,512,644</b>	<b>--</b>	<b>27,512,644</b>
CHANGE IN NET ASSETS	(64,372)	(1,389,898)	(1,454,270)
NET ASSETS - BEGINNING OF YEAR	12,872,095	1,888,830	14,760,925
NET ASSETS - END OF YEAR	12,807,723	498,932	13,306,655

\*96 cents of every donated dollar goes directly to feeding programs.

### 2011 SOURCES OF SUPPORT AND REVENUES

- DONATED FOOD
- CONTRIBUTIONS
- GRANTS
- SHARED MAINTENANCE
- SPECIAL EVENTS
- ALL OTHER







**\$1 = 4 MEALS**

LEARN MORE @ [WWW.SECONDHARVESTMIDTN.ORG](http://WWW.SECONDHARVESTMIDTN.ORG)   2HARVESTMIDTN

Nonprofit Org:  
U.S. PostagePAID  
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Permit No. 483



**SECOND HARVEST**  
FOOD BANK  
of Middle Tennessee

The Martin Distribution Center  
331 GREAT CIRCLE ROAD  
NASHVILLE, TN 37228

*Feeding Hope™*  
of MIDDLE TENNESSEE  
**SECOND HARVEST**  
FOOD BANK

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