



SECOND HARVEST
FOOD BANK
of MIDDLE TENNESSEE

46 Years of Feeding Hope

Annual REPORT

2023-2024



Second Harvest Food Bank of Middle Tennessee's mission is to **nourish** and **empower** people so they can **thrive**.



PROJECT
GROW





Letter from the President & CEO

Dear Friends,

As we conclude the celebration of our 46th anniversary at Second Harvest Food Bank of Middle Tennessee, I am filled with immense pride and gratitude for the journey we have shared. Over nearly half a century, we have transformed from a small organization with a straightforward goal into the leading force in the fight against hunger across our 46-county service area. This milestone is a testament to the unwavering commitment of our community to ensure that everyone in our service area has equitable access to the food and resources they need to thrive.

In these 46 years, we've grown from distributing just 159,000 pounds of food in our early days to more than 47 million pounds last year. Meanwhile, our new initiatives, like the Mobile Market and Project Grow, have been vital in reaching those most in need. These programs provide more than just food; they offer the nourishment and empowerment necessary for people to thrive. This remarkable expansion wasn't achieved overnight. It was built on the steady support of people like you, who believe in being a good neighbor.

Our work is far from done. As we look ahead, we are more determined than ever to continue innovating and expanding our reach. We believe that food makes tomorrow possible. Whether it's one meal provided, one dollar donated, or one hour volunteered, every contribution helps make tomorrow possible for everyone in our community.

In the pages of this Annual Report, you'll find stories of resilience and hope—stories that you made possible. These aren't just tales of food distribution. They are testaments to the power of community, to the belief that access to food is a human right, to meeting our neighbors where they are with compassion, and to the transformational power of a nourishing meal.

Thank you for standing with us. Let's build a future where everyone is nourished and empowered to thrive.

With gratitude,

Nancy Keil

How We Work

OUR PROCESS

Here is Second Harvest Food Bank of Middle Tennessee's sustainable process for sourcing quality food and getting it to the people who need it most:

Vision: We are committed to working toward a future in which everyone is food secure, and no food is wasted.

Foundation: Everything we do is rooted in the foundation of providing food for today, food for tomorrow, and food for a lifetime. We are providing nutritious food that meets our neighbors' immediate needs, equipping them to thrive with holistic support, and working toward long-term solutions to food insecurity.

Food: We provide a diverse array of food items chosen to meet the nutritional, cultural, and situational needs of our neighbors. We ensure that our neighbors have equitable access to food regardless of their situation.

Logistics: Our warehouses are strategically located to meet the needs of our neighbors where they are. Our operations have been refined to be as efficient, safe, and sustainable as possible. This is how we were able to distribute more than 47 million pounds of food last year.

Distribution: We distribute food to our neighbors through our strategically selected Partners and programs. This way we can serve our neighbors in the most effective, ethical, and holistic way possible.



OUR PROGRAMS

Second Harvest serves groups that each have unique needs, so we have programs designed specifically to meet them. From children to seniors, we make sure each person is getting what they need in the most accessible way.

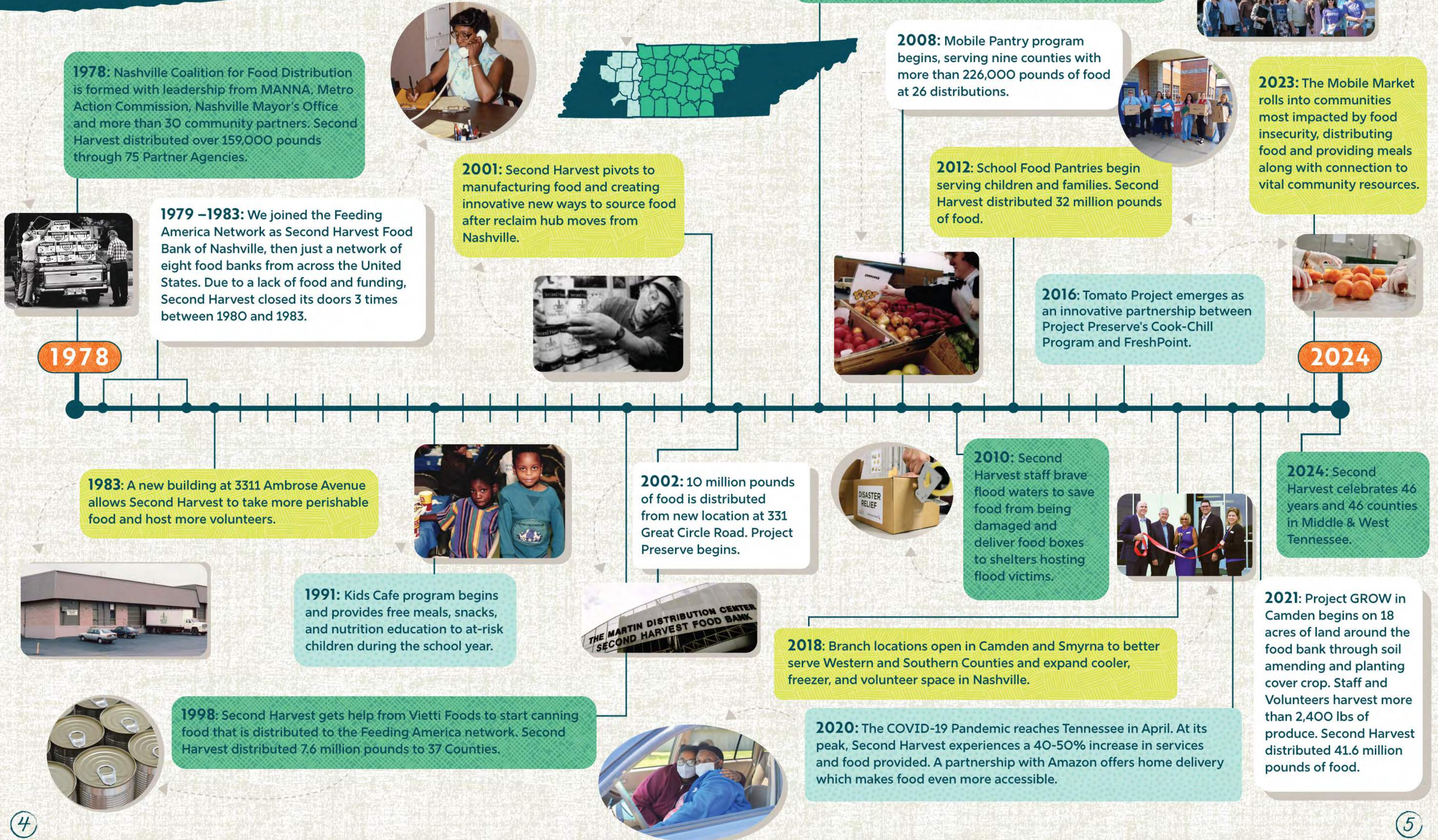
OUR PARTNERS

We have trusted relationships with Partners who help us source and distribute food. Our Partners include 615 organizations across Middle and West Tennessee. We also work with 350 local grocery stores to rescue quality food items that would otherwise end up in landfills, and we work with local farmers to source farm fresh food and reduce waste. We are grateful to our Partners who help us fight food insecurity.

NANCY KEIL
President & CEO



46 Years of Serving Middle and West Tennessee



Feeding Programs

AT-RISK AFTERSCHOOL MEAL PROGRAM

Second Harvest sponsors nine At-Risk Afterschool meal programs and provides over 68,000 meals to participating children during the school year. The program runs for 10 months during the school year and food costs are reimbursed through the USDA-funded Child & Adult Care Food Program (CACFP).

BACKPACK PROGRAM

The BackPack Program provides easy-to-prepare food for children experiencing food insecurity on weekends and during school breaks when other resources are unavailable. More than 6,800 children received BackPacks throughout the 38-week school year.

COMMODITY SUPPLEMENTAL FOOD PROGRAM (CSFP)

CSFP works to improve the health of low-income senior adults at least 60 years of age by supplementing their diets with nutritious USDA Foods. CSFP is a USDA-funded program contracted by the Tennessee Department of Health and last year provided a monthly food box to over 900 participating low-income seniors.

DISASTER RESPONSE

Disaster Response extends beyond Middle and West Tennessee, as we frequently collaborate with The Feeding America Food Bank Network to provide shelf stable foods and emergency food boxes to individuals affected by natural disasters across the country. With the necessary products, dedicated volunteers, and a well-equipped facility, we are prepared to deliver both ready-to-eat meals and non-perishable foods to those in need of disaster relief, ensuring they receive the essential nourishment required during challenging times.

FARM TO FAMILIES

The Farm to Families Program engages farmers and Partners to supply locally grown, nutritious produce, protein, dairy, eggs, honey, and more to our neighbors facing hunger. The Local Food Purchase Assistance (LFPA) grant made it possible for Second Harvest to provide fresh, nutritious foods to our neighbors, and allowed us to showcase regional producers and strengthen our local economy. Last year, Second Harvest purchased from 63 local growers and producers across 23 counties to support 60 Partner Agencies through the LFPA grant.

DOUBLE JB FARM is a Veteran-owned farm that grows a diverse range of produce and even raises goats in Lincoln County, Tennessee. Their partnership with Second Harvest has provided them with critical support, including funding for new freezers and expanded market access, all while allowing Second Harvest to increase equitable access to farm fresh food for our neighbors.



FOOD RESCUE PROGRAM

Second Harvest rescues, sorts, and distributes frozen meat, dairy, produce, and dry groceries from grocery stores and food donors through its Food Rescue Program. Second Harvest rescued 13,251,906 pounds of food from 350 grocery stores. Alongside our grocery partners, Second Harvest rescued food from local farmers, manufacturers, and individual donors. In total, 29,679,823 pounds of safe food was diverted from landfills last year.



LYVONTE, a Second Harvest driver, is behind countless pounds of rescued food that will make its way to our neighbors across our service area. Whether he is picking up milk from Dollar General or collecting surplus produce from local farms, Lyvonte ensures that every item finds its way to tables in Middle and West Tennessee. He's helping to reduce waste and provide nourishment throughout the community!

HEALTHCARE

Our healthcare programs are vital in addressing the intersection between hunger and health. We have food pharmacies at select federally qualified health clinics that provide nourishment to neighbors who struggle with food insecurity. In addition to food, they are equipped with other necessary wraparound services to address all social determinants of health.

INNOVATIVE MEAL SOLUTIONS

Our Innovative Meal Solutions' capabilities include tray-packs designed by our Registered Dietitians and curated by our chef. The meals and ingredients produced can target specific dietary health needs such as low sodium, diabetic support, and nutritionally balanced portions, meeting specific needs of our neighbors.

KIDS CAFE

Kids Cafe provides free meals, snacks, and nutrition education to children facing hunger through a variety of community programs during the school year and in the summer months. More than 43,000 meals and snacks were distributed last year.

JERICK is an 11-year-old aspiring soccer player, so he understands that good nutrition is essential for excelling in sports. He's grateful for the nourishing meals provided by Second Harvest's Kids Cafe in Nashville. "Eating vegetables helps me feel full and gives me energy," Jerick says, appreciating the juices as well. Thanks to this program, Jerick and many other children have the fuel they need to pursue their dreams.



MOBILE MARKET

The Mobile Market brings essential grocery items, like fresh produce, dairy, pantry staples, meat, and eggs, directly to communities most impacted by food insecurity. The Mobile Market overcomes the transportation barrier for those living in food deserts or who are unable to travel to the nearest grocery store. Additionally, wraparound services offering resources like diapers to new parents, legal support, SNAP enrollment, and Medicaid enrollment are available at Mobile Market locations, providing further support to families in need.



JONATHAN is deeply grateful for the Mobile Market that brings fresh, nourishing food straight to his neighborhood, where the nearest grocery store is over two miles away. Without a car, accessing food is a challenge, making the Mobile Market an empowering resource, especially during the holidays. "Thanksgiving is coming up, and something like this is helpful during a week when you spend more on food than you're used to," he says.

MOBILE PANTRY

Second Harvest coordinates large-scale, one-day distributions with Partner Agencies to provide food directly to individuals and families in need. A typical Mobile Pantry provides on average 250 households with two weeks of groceries. More than 159,000 individuals received assistance through this program.

NEIGHBOR CARE PANTRY

The Neighbor Care Pantry Program provides food assistance and wraparound services to individuals and families facing a crisis situation through 6 sites in Davidson County. More than 1.7 million meals were provided through the program, which included two to three days of staple food items based on the number of people in the household.

PARTNERS

Second Harvest distributes food and other products to our network of 615 Partners in Middle and West Tennessee. Partners include after-school programs, soup kitchens, senior centers, and other nonprofit Partner Agencies. Our Partners are strategically selected to serve our neighbors in the most effective, ethical, and holistic way possible.

PROJECT PRESERVE®

Project Preserve is the social enterprise of Second Harvest. We provide low cost quality food items for other nonprofits fighting food insecurity, including Feeding America food banks and Second Harvest's Partners. Our products include disaster boxes, holiday boxes, health needs specific boxes, backpacks, staple pantry items, direct from manufacturer orders, and customizable orders.

SCHOOL FOOD PANTRY PROGRAM

The School Food Pantry Program increases food access for school children and their families. School-based pantries have a permanent residence within a school where food is brought and distributed monthly. More than 338,000 meals were provided through 50 sites.

SENIOR NUTRITION PROGRAM

The Senior Nutrition Program provides low-income senior adults with food resources that are nutritious, easy-to-prepare, and shelf-stable. The food is distributed weekly or monthly depending on the senior's needs and includes multilingual nutrition education for seniors in the program.

SUMMER FOOD SERVICE PROGRAM (SFSP)

Second Harvest sponsors SFSP at 16 sites throughout Middle and West Tennessee each summer. Through this program, we provided more than 30,000 meals to help ensure that low-income children continued to receive nutritious meals when school is not in session.

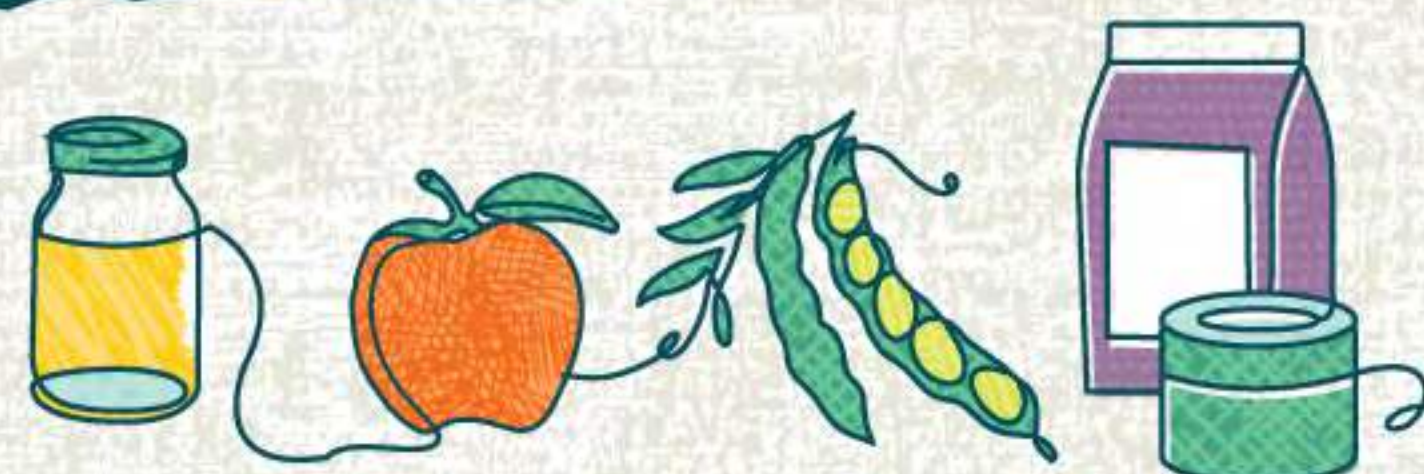
SUPPLEMENTAL NUTRITION ASSISTANCE PROGRAM (SNAP) OUTREACH

Second Harvest offers SNAP outreach and application assistance at our Neighbor Care Pantries, Mobile Pantry distributions, and Partner Agency locations. We share information about the benefits and provide prescreening for people who may qualify. Second Harvest SNAP Outreach team helped more than 1400 neighbors complete their SNAP application.

WORKFORCE DEVELOPMENT

Second Harvest offers a comprehensive Workforce Development Training program aimed at individuals interested in pursuing a career in the food production industry. This 8 to 10 week program offers a paid stipend and is designed to give hands-on training in food handling, safety, quality controls, recipe development, resume writing, and job interviewing skills to participants. The participants receive industry recognized certifications upon passing the HACCP exam. The program also provides stipends for transportation and childcare to minimize barriers to access. With no prior experience necessary, this initiative, funded by United Way of Greater Nashville, aims to equip individuals with the skills needed to thrive and address the root causes of food insecurity.

Stories of Hope

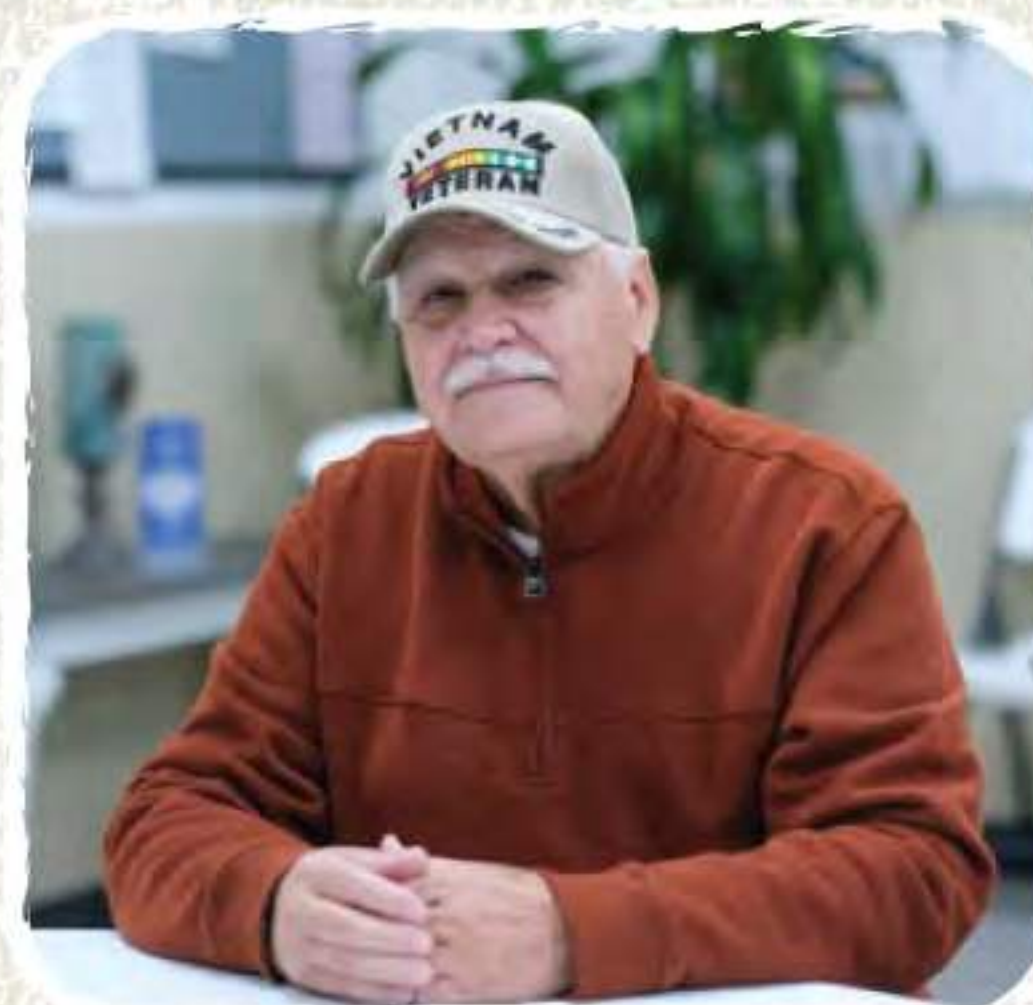


Chris

Chris has faced more challenges than most could imagine. PTSD, agoraphobia, and panic attacks made everyday tasks, like getting food, beyond just difficult for Chris. Despite these hardships, he worked in construction until 2012 and even wrote an autobiography in his spare time. Now, living in an RV with his dog on a fixed income, Chris often gets by just on oatmeal and iced tea. With limited access to affordable and healthy food in his area, he relies on the support of Second Harvest. This consistent access to nutritious food has been a lifeline for Chris, improving his physical and mental health and showing him how much his community cares. **"If it wasn't for this food, I don't know what I would do,"** he says. **"This is my lifesaver. Thank you."**

Dale

Dale, a Vietnam Veteran from Linden, Tennessee, began visiting the Perry County Senior Center after noticing the community gathering there during his regular Tuesday breakfasts at the Veteran's Service Office. Now, he not only gets himself a nourishing meal but also empowers other Veterans in town by delivering extra lunches to those who can't drive. **"The people I deliver food to are disabled, and some aren't even able to hold a conversation. I don't know where they would get food from if it weren't here,"** Dale shares. He adds, **"Things are expensive for older people, so we need this."**



Lisa

Lisa doesn't mind the long drive to her local Mobile Pantry. She's a regular here. Volunteers and church members recognize her, and she looks forward to catching up with them and talking about their families. She shares it's nice to hear some good news for a change. As a retired nurse, Lisa has always been focused on her health. Her doctor recommended she try to get more vegetables in her diet, but she can't always afford them on her tight budget. She says, **"I'm doing the best I can."** Sometimes, though, despite giving her best, Lisa faces a tough choice: keep her pantry stocked with enough food to get by, or buy the healthy foods she needs to keep her cholesterol in check. Your support, alongside Second Harvest, helps Lisa get the food she needs to thrive and provide for her family. **"Everything is tight. This is a blessing, this really helps!"** Lisa says, grateful for the support. **"Every little bit helps. Keep doing what you're doing."**



Maya

Maya is a seventh grader who loves writing argumentative essays in her English class and enjoys singing in the choir. However, she finds it hard to focus in class or get ready for after-school activities when she's hungry. Thanks to Second Harvest, Maya receives nutritious snacks at school, with cereal being her favorite. She shares, **"It is hard to get nutritious food. Getting it at school just makes things easier."**

Stephanie

Stephanie moved to Tennessee with her husband and children a year ago. Despite her husband's steady salary back home in Washington, the family struggled. Tired of living paycheck to paycheck, they decided to relocate, and have been adjusting ever since. **"We pulled into town March 29th. We had no groceries or jobs,"** Stephanie recalls. Thankfully, her husband found quick work, and she started her job later in the year. But they're still catching up, especially with two growing teenagers. **"I don't have a paycheck when school's out, so this helps."** Stephanie continues, **"As a parent, I'd rather come here for help and take care of my kids."** Stephanie's compassion extends beyond her own family. She reached out to a neighbor with four children, whose electricity had been shut off. **"I said, 'Bring your clothes, and I'll do your laundry!'"** Even in the hardest times, a little support can make all the difference for families like hers.



William



William is a band member at his school where he plays the French horn. He says, **"I like fun, loud, and fast music."** Last year they played the James Bond theme song, and he loved that. He says that band gives him something to look forward to during the day, because he doesn't love class. He also is thankful that he can look forward to coming to a Second Harvest supported Afterschool Meal Program. William wants to try out for the soccer team, but wants to make sure he is as good as he can be before tryouts. He shares, **"It's my first year playing at school, so I'm a little nervous."** Thankfully, he can spend his afternoons here practicing

so he'll make the team at tryouts. To stay energized for his practice, William relies on the snacks he gets. He says, **"I can get a little tired at the end of the day when I'm hungry. I get my snack and I'm ready to go again."** With your support, William has the energy he needs to chase his dreams, both on the soccer field and in the band.



Our Impact

CHEYENNE – STEWART COUNTY

Cheyenne is a young mother who recently visited a Mobile Pantry with her two-year-old daughter, Jacelyn. Expecting another baby and having lost her job due to pregnancy, her family is struggling to juggle the costs of daycare, a car payment, and living expenses on a single income. Thankfully, Cheyenne knows she can rely on Second Harvest to help nourish her family and empower them with the tools needed to navigate their financial challenges while she prepares to start her new part-time job in the medical field.



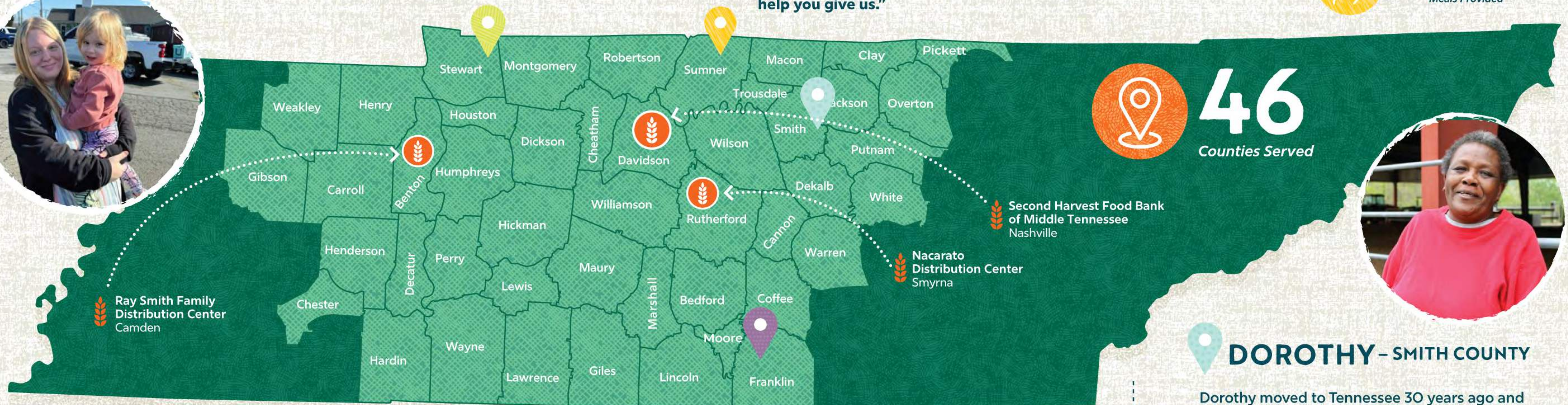
ADELA – SUMNER COUNTY

Adela, a 34-year-old mother of three, lives with her husband in White House. Both work hard—Adela as a housecleaner and her husband in landscaping—but the family is still struggling to recover from financial setbacks. With three growing children, ages 13, 9, and 7, the cost of groceries often becomes overwhelming. When their budget is stretched too thin, Adela turns to Second Harvest for support. “This is a lot of help,” she shares. **“With three kids, the meals, it’s hard sometimes. Thank you so much for the help you give us.”**

47.8M
Pounds of Food Distributed

62,621
Hours Generously Donated
by Dedicated Volunteers

41.2M
Meals Provided



DOROTHY – SMITH COUNTY

Dorothy moved to Tennessee 30 years ago and has built a life around helping others. As a retired nursing assistant, Dorothy now works just part-time but finds her true calling in volunteering at a Second Harvest Mobile Pantry, where she’s both received food and volunteered for more than three years. **“One of the best parts of volunteering is meeting the people,”** she says. Dorothy values the sense of community in Smith County, where, as she puts it, “everybody loves everybody,” and the help she receives means the world to her and many others struggling to make ends meet.



96¢
Of Every Dollar Donated Goes
Directly to Feeding Programs

15.8M
Pounds of Fresh
Produce Distributed

29.6M
Pounds of Food Rescued
from Food Rescue



LARRY – FRANKLIN COUNTY

Larry is a longtime resident of Franklin County, but he is facing significant health and financial challenges after suffering two strokes in the past year. With no health insurance and only a small retirement check to rely on, he struggles to handle medical bills while also managing his diabetes. Despite these difficulties, Larry expresses deep gratitude for the support he receives, saying, **“God bless all of the people for doing what they’re doing. If it weren’t for them, a lot of people would go hungry.”**

Fighting Hunger. Feeding Hope.



FRIENDS OF THE FOOD BANK

This year, we saw the return of Friends of the Food Bank, a dynamic group of young professionals who are dedicated to supporting Second Harvest. Through volunteer efforts, fundraising events, and advocacy, they empower their community to act against hunger. By leveraging their skills and networks, Friends of the Food Bank helps nourish families, ensuring that no one in Middle or West Tennessee goes without the food they need to thrive.



NEIGHBOR TO NEIGHBOR COUNCIL



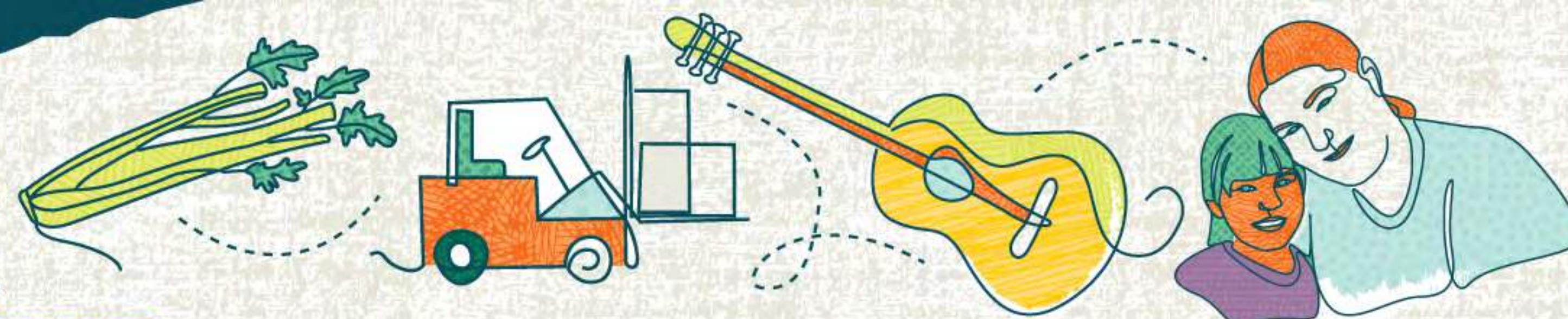
Neighbor to Neighbor Councils are meetings with community members that aim to foster direct dialogue between the people we serve and Second Harvest. Our goal is to better understand the needs of our community, improve food distribution, and explore additional wraparound services our neighbors need. At the councils, our neighbors have shared their need for more mobile food distributions due to transportation challenges and how important increased access to fresh produce is in their lives. Second Harvest is responding by expanding our

Mobile Market program, encouraging Partners to adopt choice models, and prioritizing fresh foods at distributions.

TENNESSEE FOOD BANK ASSOCIATION

The five Feeding America Food Banks of Tennessee have joined together for the formation of the Tennessee Food Bank Association, serving the 1 in 8 Tennesseans facing food insecurity. This new coalition includes Chattanooga Area Food Bank, Mid-South Food Bank, Second Harvest Food Bank of East Tennessee, Second Harvest Food Bank of Middle Tennessee, and Second Harvest Food Bank of Northeast Tennessee. Together, these food banks work with over 1,600 Partner Agencies across all 95 counties in Tennessee. The association will enhance statewide awareness of food insecurity, grow food and funding programs, and strengthen advocacy efforts at the state and federal levels.

TENNESSEE
FOOD BANK ASSOCIATION



MOBILE MARKET

The Mobile Market brings fresh and nutritious food and wraparound services directly to neighborhoods. By prioritizing communities that lack access to grocery stores, the Mobile Market ensures more families have access to the healthy food they need to thrive. In addition to nutritious food, the Mobile Market provides wraparound services like financial counseling and health screenings. This ensures families have the resources they need to build a more secure future. Thanks to the Mobile Market's 95 neighborhood stops in FY24, over 21,000 people had a nourishing meal on their table.



PROJECT GROW EDUCATIONAL SERIES



This year, Second Harvest launched an Educational Series in collaboration with UT Extension Office at our 18-acre agriculture initiative, Project Grow, to empower our neighbors with the practical skills and knowledge needed to fight hunger. We have hosted five monthly classes covering a range of topics, including cooking demonstrations, food preservation, gardening, cooking with seasonal produce, and chronic disease education. Each class features a hands-on activity, such as building a container garden, fostering a neighbor-centric approach that emphasizes community building alongside education. Topics were chosen based on neighbor feedback, ensuring our neighbors are getting the knowledge they need to thrive.

STARS FOR SECOND HARVEST

Stars for Second Harvest, sponsored by Nissan, returned on June 6 with a stellar lineup hosted and headlined by ERNEST, and featuring performances by Darius Rucker, HARDY, Lukas Nelson, Chase Rice, and more. Thanks to generous donors, the event raised over 1.4 million meals for our Middle and West Tennessee neighbors, marking it as the most successful Stars for Second Harvest ever!



TAPESTRY



We continue to reflect on the success of Tapestry, a remarkable evening that highlighted the 46-year history of Second Harvest Food Bank of Middle Tennessee and the 46 counties we serve. We honored Second Harvest's legacy and recognized the individuals and partners whose contributions are shaping a brighter future for our community. Thanks to you, Tapestry provided 1.9 million meals to our neighbors facing hunger. Each meal symbolizes hope, nourishment, and a meaningful step toward a hunger-free community where everyone has access to the food and resources they need to thrive. Thank you to our Signature Sponsors Amazon, Kroger, Lifepoint, and Nissan for helping us make a difference.

➤ Proudly Serving 46 Counties ➤

IN MIDDLE AND WEST TENNESSEE

COUNTY	PARTNER AGENCIES	FOOD-INSECURE INDIVIDUALS	FOOD-INSECURE CHILDREN	TOTAL MEALS PROVIDED
BEDFORD	11	7,250	2,140	1,332,753
BENTON	7	2,970	650	754,306
CANNON	1	2,330	530	154,222
CARROLL	3	4,650	1,290	267,019
CHEATHAM	5	5,150	1,030	286,264
CHESTER	3	2,430	620	126,526
CLAY	2	1,520	300	110,512
COFFEE	17	9,750	2,660	1,960,459
DAVIDSON	111	93,490	28,670	10,581,859
DECATUR	4	1,960	420	236,178
DEKALB	4	3,820	930	267,891
DICKSON	5	7,400	1,710	520,306
FRANKLIN	6	6,800	1,570	517,217
GIBSON	7	7,770	2,400	686,907
GILES	6	4,340	1,070	511,546
HARDIN	6	4,770	1,130	423,530
HENDERSON	7	4,680	1,190	303,035
HENRY	7	5,650	1,520	308,067
HICKMAN	3	3,870	910	639,356
HOUSTON	3	1,320	290	187,278
HUMPHREYS	6	2,770	660	482,359
JACKSON	1	2,220	420	291,908
LAWRENCE	7	7,230	1,880	612,268
LEWIS	3	2,280	530	1,474,596

COUNTY	PARTNER AGENCIES	FOOD-INSECURE INDIVIDUALS	FOOD-INSECURE CHILDREN	TOTAL MEALS PROVIDED
LINCOLN	6	4,990	1,160	421,552
MACON	4	4,200	1,060	420,818
MARSHALL	3	5,020	1,260	328,651
MAURY	20	11,900	3,130	1,602,226
MONTGOMERY	21	29,880	10,940	1,998,563
MOORE	1	820	140	61,516
OVERTON	2	3,760	830	709,184
PERRY	1	1,410	390	381,331
PICKETT	1	1,000	200	72,981
PUTNAM	20	12,500	2,800	1,112,254
ROBERTSON	6	9,110	2,270	656,249
RUTHERFORD	21	39,690	11,280	2,629,785
SMITH	2	3,140	760	345,542
STEWART	5	2,020	480	203,635
SUMNER	20	23,650	5,990	1,466,352
TROUSDALE	3	1,450	310	161,721
WARREN	4	7,050	1,900	459,827
WAYNE	2	2,940	580	198,500
WEAKLEY	5	5,650	1,290	301,643
WHITE	6	4,480	1,020	528,056
WILLIAMSON	8	21,790	2,300	3,097,413
WILSON	17	17,120	3,640	1,019,989
TOTALS	413	409,990	108,250	41,214,150

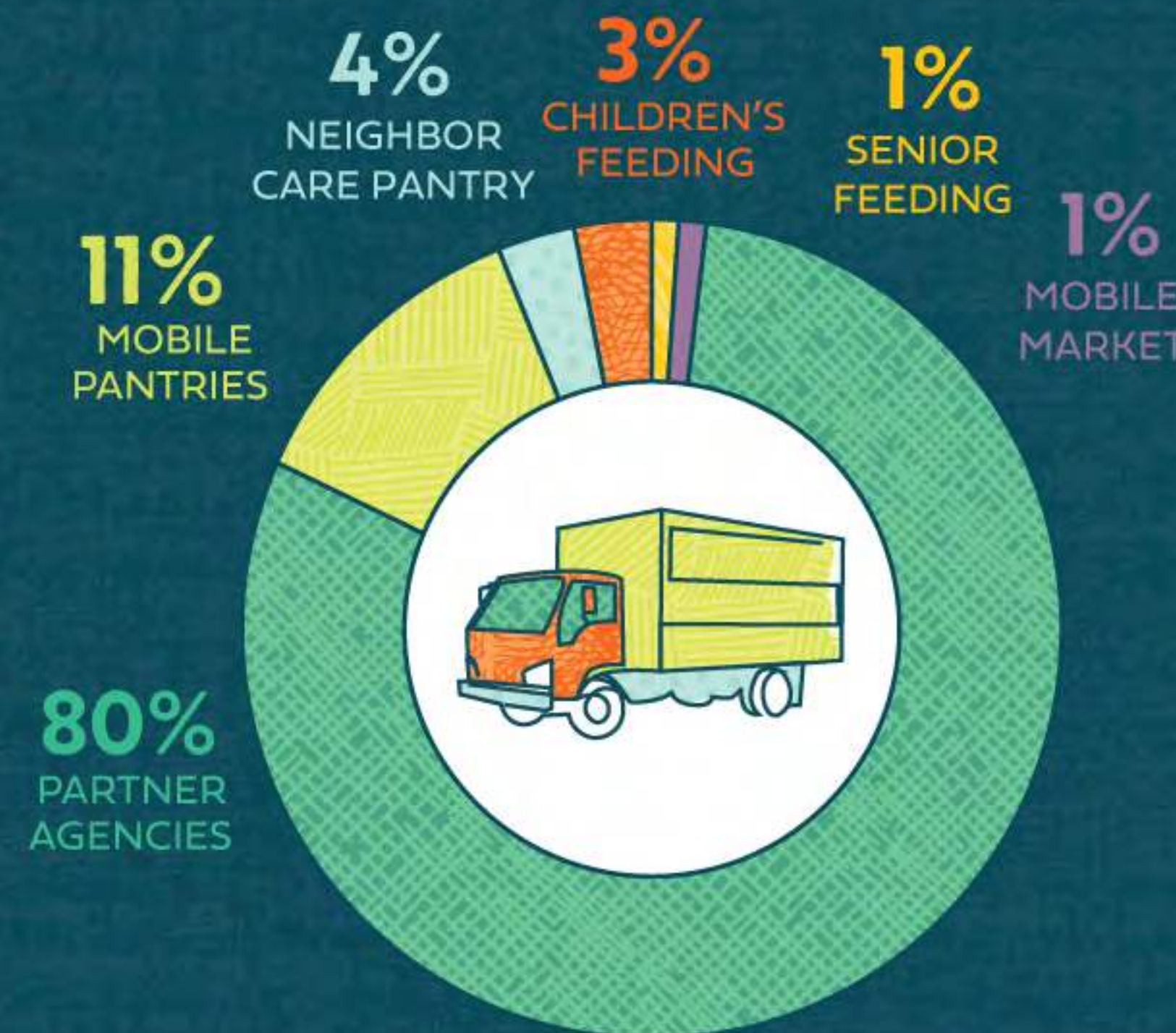
FOOD INSECURITY DATA FROM FEEDING AMERICA'S MAP THE MEAL GAP 2022 STUDY, THE MOST RECENT YEAR THE DATA WAS COLLECTED.

Our Resources

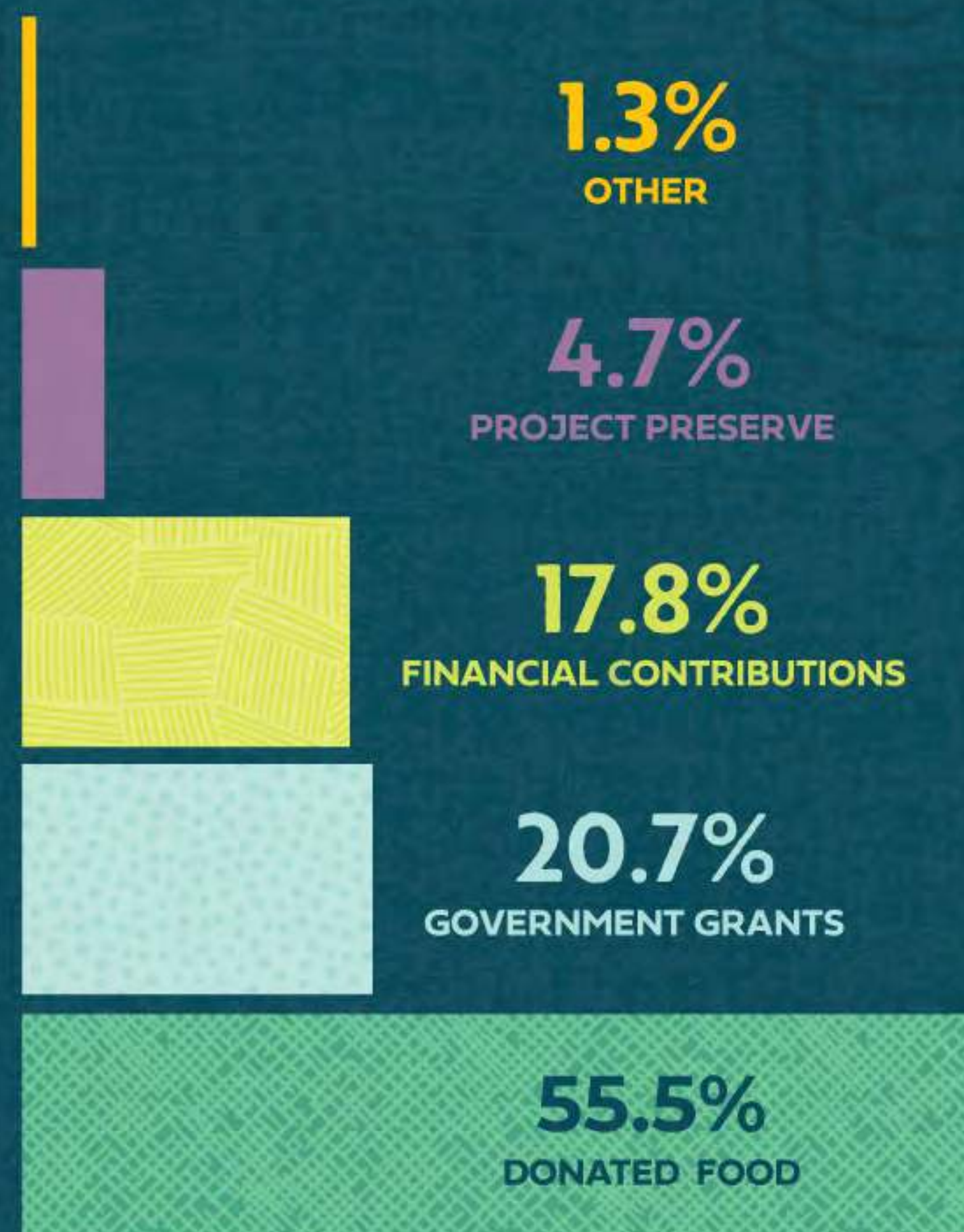
WHERE OUR FOOD COMES FROM



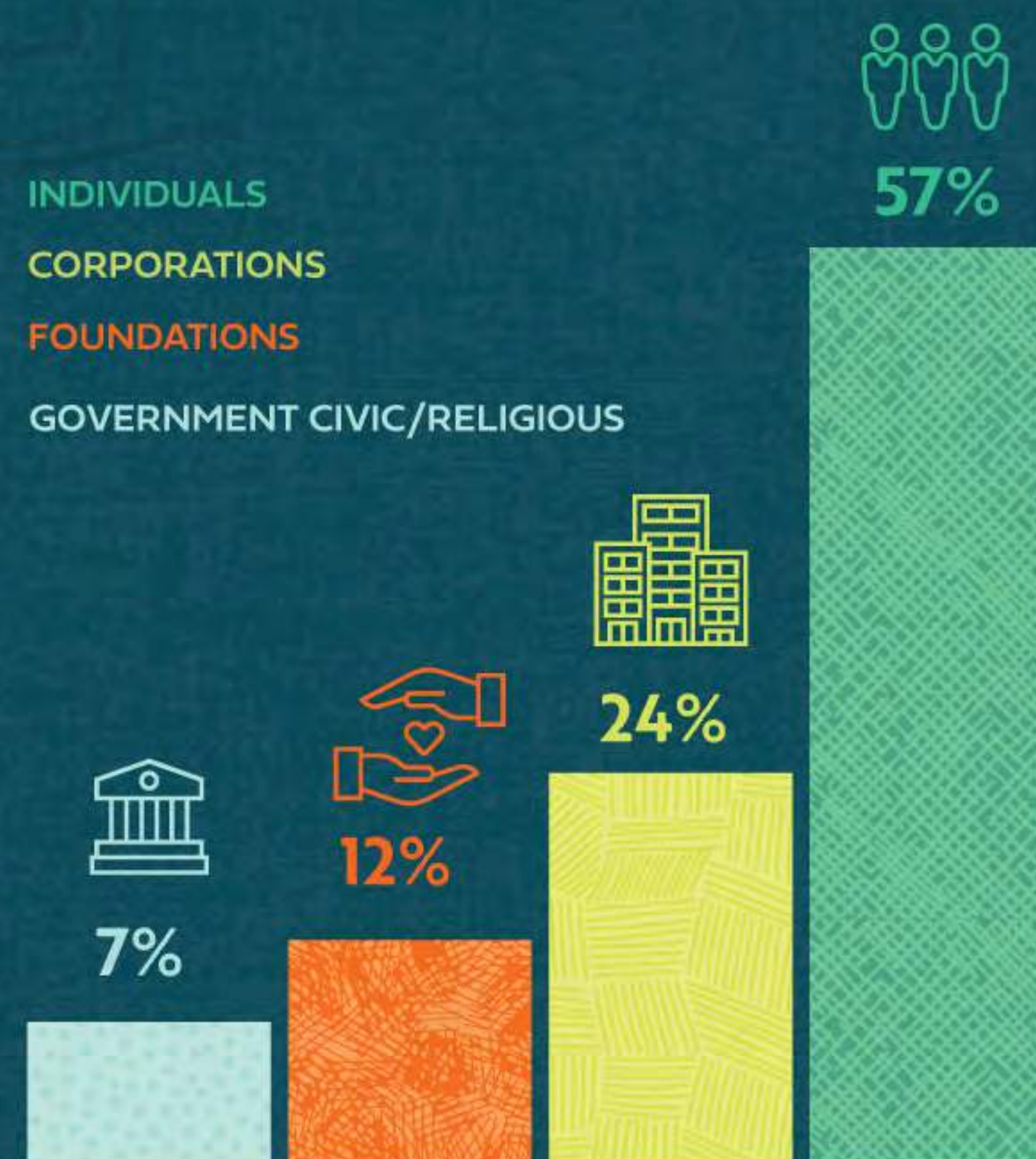
WHERE OUR FOOD GOES



WHERE OUR RESOURCES COME FROM



WHERE OUR FUNDING COMES FROM



Statement of Activities

PUBLIC SUPPORT AND REVENUE	Without Donor Restrictions	With Donor Restrictions	Totals
Donated food	\$56,882,434	\$-	\$56,882,434
Contributions of cash and financial assets	\$14,783,736	\$2,611,574	\$17,395,310
Contributions of non-financial asset	\$213,062	-	\$213,062
Government grants - cash	\$6,083,669	-	\$6,083,669
Government grants - commodities	\$15,118,060	-	\$15,118,060
Special events and activities	\$641,728	-	\$641,728
Less: direct benefits to donors	(\$47,550)	-	(\$47,550)
Investment income (loss), net	\$3,655,886	-	\$3,655,886
Agency transportation reimbursement and other income	\$458,249	-	\$458,249
Net assets released in satisfaction of program restrictions	\$3,334,425	(\$3,334,425)	-
TOTAL PUBLIC SUPPORT AND REVENUE	\$101,123,699	(\$722,851)	\$100,400,848

REVENUE - PROJECT PRESERVE® PROGRAM	Without Donor Restrictions	With Donor Restrictions	Totals
Sales to out of area network agencies, net of discount	\$48,520,738	-	\$48,520,738
Sales to local agencies	\$4,033,637	-	\$4,033,637
TOTAL REVENUE - PROJECT PRESERVE® PROGRAM	\$52,554,375	-	\$52,554,375
LESS DIRECT COSTS AND EXPENSES - PROJECT PRESERVE® PROGRAM	(\$47,769,966)	-	(\$47,769,966)
GROSS PROFIT FROM PROJECT PRESERVE® PROGRAM	\$4,784,409	-	\$4,784,409
TOTAL SUPPORT AND REVENUE	\$105,908,108	(\$722,851)	\$105,185,257

EXPENSES	Without Donor Restrictions	With Donor Restrictions	Totals
Program services:			
Emergency Food Box	\$3,364,595	-	\$3,364,595
Community Food Partners	\$77,130,138	-	\$77,130,138
Children's Programs	\$2,681,279	-	\$2,681,279
Mobile Pantry	\$11,039,466	-	\$11,039,466
Total Program Services	\$94,215,478	-	\$94,215,478
Supporting services:			
Management and general	\$1,512,730	-	\$1,512,730
Fundraising	\$4,618,883	-	\$4,618,883
Total Supporting Services	\$6,131,613	-	\$6,131,613
TOTAL EXPENSES	\$100,347,091	-	\$100,347,091
CHANGE IN NET ASSETS	\$5,561,017	(\$722,851)	\$4,838,166
NET ASSETS - BEGINNING OF YEAR	\$60,338,281	\$3,509,680	\$63,847,961
NET ASSETS - END OF YEAR	\$65,899,298	\$2,786,829	\$68,686,127



46 Years of Feeding Hope

**Second Harvest Food Bank
of Middle Tennessee**
331 Great Circle Road
Nashville, TN 37228
secondharvestmidtn.org



BOARD OF DIRECTORS

Jennifer Peters
Board Chair

Drew Berg
Board Vice Chair

Sonya Hostetler
Board Secretary

Bruce Esworthy
Board Treasurer

Nancy Keil
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